

Paris, 15 April 2015

## **Two sectorial assessments updated due to impact of lower oil prices**

**The recent drop in the price of oil has had knock-on effects for company credit risk around the world. Among the 14 sectors analysed, Coface has identified one big winner and one big loser, with the corresponding assessments revised upwards or downwards.**

### **Loser: North American energy sector affected by an imbalance in supply and demand**

Following the clear improvement in sectorial risk in North America at the end of 2014 (3 sectors reclassified “low risk”: Textiles and Clothing, Transport and Chemicals), Coface has responded to the fall in crude oil prices by downgrading the Energy sector to “medium risk”.

The output of shale oil and of crude oil continues to rise, whilst prices have halved since the summer of 2014, reflecting excess supply over demand. The oil storage facility in Cushing, the largest in the United States, reached its saturation level of 77% of capacity at the end of March 2015. With the extraction costs for non-conventional oil remaining high (between \$50 and \$70 a barrel on average), investment is falling, hitting contractors to the oil industry. Layoffs and merger-acquisitions are now taking place within the industry, with the aim of delivering synergies and reducing costs.

*“North America has been particularly hard hit by the fall in crude prices which is undermining the viability of many shale oil investment projects. Whilst the increase in risk is not uniform, depending on whether one is located upstream or downstream in the sector, the situation has an impact on all its components, as the price of crude oil determines margins for both producers and operators. So the “majors” are seeing their profitability fall, which in turn affects their relations with subcontractors who then suffer as the “majors” cut back on investment because of the falling returns on investment”,* explains Guillaume Baqué, Economist at Coface..

### **Winner: European Chemical industry regains competitiveness**

If there is a sector that is truly benefiting from the decline in oil prices, it is the chemical sector in Europe. Lower prices are helping to reduce the competitiveness gap with US industry (assessed as “low risk”) and to restore margins. The depreciation of the euro, which favours European chemical exports, is also making a positive contribution. In France the sector’s performance improved significantly, with a +1.9% increase in sales in 2014 in the export and domestic markets.

Taking these positive indicators into account, Coface has upgraded the European chemical industry to “medium risk”.



P R E S S R E L E A S E

Other sectors are also benefiting from this ongoing trend, but are not subject to revision. This is specifically the case for sea transport, as its production costs fall. Any upgrading in its assessment would seem premature, however, as the continuing economic slowdown in China is dragging demand down. Another sector set to potentially benefit is the European automotive industry as it continues to recover – a recovery symbolised by several successive months of increasing new vehicle registrations.

**MEDIA CONTACTS :**

Jonathan PEREZ - T. +81 (0)3 5402 6108 – [jonathan.perez@coface.com](mailto:jonathan.perez@coface.com)

**About Coface**

The Coface Group, a worldwide leader in credit insurance, offers companies around the globe solutions to protect them against the risk of financial default of their clients, both on the domestic market and for export. In 2014, the Group, supported by its 4,406 staff, posted a consolidated turnover of €1.441 billion. Present directly or indirectly in 98 countries, it secures transactions of over 40,000 companies in more than 200 countries. Each quarter, Coface publishes its assessments of country risk for 160 countries, based on its unique knowledge of companies' payment behaviour and on the expertise of its 350 underwriters located close to clients and their debtors.

In France, Coface manages export public guarantees on behalf of the French State.

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## APPENDIX

SECTOR RISK ASSESSMENT			
Sectors	Emerging Asia	North America	Western Europe
<b>Agro-food</b>	●	●	●
Automotives	●	●	●
<b>Chemicals</b>	●	●	●
<b>Construction</b>	●	●	●
Electronics, IT*	●	●	●
<b>Energy</b>	●	●	●
Engineering	●	●	●
<b>Metals</b>	●	●	●
Paper-Wood	●	●	●
Pharmaceuticals	●	●	●
Retail	●	●	●
Services	●	●	●
Textile-clothing	●	●	●
<b>Transportation</b>	●	●	●

Sources : Datastream, Coface

● Low risk ● Medium risk ● High risk ● Very high risk

\* Electronics, information technology and telecoms